

1 some correspondence to make a particular presentation  
2 and, then, you will stay here and be available for ques-  
3 tions for any of your people. So if you can make just a  
4 brief presentation.

5 MR. BROCCOLETTI: I will try to be as brief  
6 as possible; I won't bog you down. I will try to give a  
7 very brief review.

8 As I mentioned, we notarized the last  
9 couple of Board meetings; I think that the two most  
10 important things to keep in mind are, the regional offices  
11 are part of Field Services, they're not a distinct part;  
12 two, that this is not a new idea. Back in the '70's, the  
13 Board considered reviewing the revision of a number of  
14 offices and in 1981, considered closing the offices and  
15 in March of 1983, when I was starting as a consultant to  
16 the Office of Field Services, Greg Polley, the then-  
17 director, was considering reorganizing and restructuring,  
18 it's an idea that has been going on and on, it is some-  
19 thing that is not new.

20 What we presently have, I think it's  
21 especially appropriate to mention in Detroit, is a eight-  
22 cylinder gas guzzling engine, a big old car trucking  
23 along wasting gas. What we propose, if you accept our  
24 proposal, is a sleek four-cylinder car that can go a lot  
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1 faster, hold the road a lot better and use a heck of a  
2 lot less fuel. The rationale for the reorganization is  
3 to make us a lot more sufficient. We think there should  
4 be a lot more regional offices, a regional president  
5 utilizing monitoring visits. The number of functions for  
6 the regional offices are going to be significantly  
7 reduced from seventeen to about three, mainly the purpose  
8 of monitoring. Monitoring, we need to make it uniform,  
9 so that the offices in Chicago monitor the same as  
10 offices in Atlanta, the same as offices in San Francisco,  
11 the same as offices in Denver. We want to streamline  
12 this organization. Looking here at the chart, if I may  
13 -- I'm not sure I can carry this with me. Looking here  
14 -- excuse the difficulty here. This is the proposed  
15 structure of a number of regions that we presently have  
16 and a number of offices that they monitor. As you can  
17 see, what we have now is a completely unequal structure,  
18 a tremendous unequal workload. We had, when there was a  
19 Boston office, permanently staffed, they had about fif-  
20 teen to seventeen programs, the Atlanta had sixty-five  
21 programs. We are trying to create a much more equal  
22 distribution of the workload. There is a proposed head-  
23 quarters in the regional office structure that we would  
24 like to have. The reason headquarters has some more  
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appropriate responsibility for it. We propose two northeast regional desks to be responsible for the monitoring of those programs. Basically, the rest will stay the same. The reason that the Rocky Mountain Pacific office is a little less is because of the businesses there are so tremendous, they need to have less programs in order to monitor them.

Next chart. Now, this is basically, again, the breakdown on the monitoring on the number of programs that each professional is responsible for. Contrary to some comments, you can see that the most a professional will be responsible for in our proposed plan is about 12.9 and again, they are fairly standard throughout here, the breakdown of the program.

Next chart.

MR. DURANT: I am going to ask you to do the same thing I asked Stan to do this morning. If you can get those charts miniaturized and make copies for the record, because it won't do us any good without it in the transcript.

MR. BROCCOLETTI: This is the proposed structure of the correct and proposed staffing. As you can see, thirty-two people are straggled out at nine offices, some of which have no current personnel. What