some correspondence to make a particular presentation and, then, you will stay here and be available for questions for any of your people. So if you can make just a brief presentation.

MR. BROCCOLETTI: I will try to be as brief as possible; I won't bog you down. I will try to give a very brief review.

As I mentioned, we notarized the last couple of Board meetings; I think that the two most important things to keep in mind are, the regional offices are part of Field Services, they're not a distinct part; two, that this is not a new idea. Back in the '70's, the Board considered reviewing the revision of a number of offices and in 1981, considered closing the offices and in March of 1983, when I was starting as a consultant to the Office of Field Services, Greg Polley, the then-director, was considering reorganizing and restructuring, it's an idea that has been going on and on, it is something that is not new.

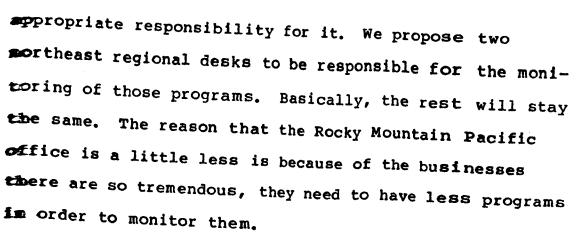
What we presently have, I think it's especially appropriate to mention in Detroit, is a eight-cylinder gas guzzling engine, a big old car trucking along wasting gas. What we propose, if you accept our proposal, is a sleek four-cylinder car that can go a lot

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faster, hold the road a lot better and use a heck of a lot less fuel. The rationale for the reorganization is to make us a lot more sufficient. We think there should be a lot more regional offices, a regional president utilizing monitoring visits. The number of functions for the regional offices are going to be significantly reduced from seventeen to about three, mainly the purpose of monitoring. Monitoring, we need to make it uniform, so that the offices in Chicago monitor the same as offices in Atlanta, the same as offices in San Francisco, the same as offices in Denver. We want to streamline this organization. Looking here at the chart, if I may -- I'm not sure I can carry this with me. Looking here -- excuse the difficulty here. This is the proposed structure of a number of regions that we presently have and a number of offices that they monitor. As you can see, what we have now is a completely unequal structure, a tremendous unequal workload. We had, when there was a Boston office, permanently staffed, they had about fifteen to seventeen programs, the Atlanta had sixty-five We are trying to create a much more equal There is a proposed headdistribution of the workload. quarters in the regional office structure that we would like to have. The reason headquarters has some more

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Next chart. Now, this is basically, again, the breakdown on the monitoring on the number of programs that each professional is responsible for. Contrary to some comments, you can see that the most a professional will be responsible for in our proposed plan is about 12.9 and again, they are fairly standard throughout here, the breakdown of the program.

Next chart.

MR. DURANT: I am going to ask you to do the same thing I asked Stan to do this morning. If you get those charts miniaturized and make copies for the record, because it won't do us any good without it in the transcript.

MR. BROCCOLETTI: This is the proposed staffing. As you can see, thirty-two people are straggled out at nine offices, some of which have no current personnel. What

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